

Tina L. Hernandez

PROFESSIONAL EXPERIENCE

Sub Saharan Opportunity Fund, Dallas, TX

Chief Investment Officer

February 2017- Present

- Co-Founded private equity credit fund, Sub Saharan Opportunity Fund (SSO), that provides conscious capital to small and medium sized entrepreneurs in West Africa. Ghana is the initial country of entry
- Monitor all macro indicators (currencies exchange rates, interest rates, inflation rates, etc.) as well as newly instituted monetary and fiscal policies by central banks and governments
- Vet all companies that fall within SSO's investment parameters for initial fund
- Analyze financial statements and business plans of companies that are potential candidates for investment
- Review, value, and conduct research for assets being designated as collateral
- Underwrite debt obligations as basic as refinancing arrangements to mezzanine financing

Cannae Capital Management, Dallas, TX

Director of Operations and Investor Relations

March 2014-February 2016

- Worked at a high yield/distressed assets fund incubated in a family office
- Coordinated with fund accountants and auditors to prepare NAVs and financials respectively. Worked on cost analysis models to manage expenses
- Acted as point person between lawyers and compliance consultants (Blue River). Created internal Compliance manual, and prepared Due Diligence Questionnaires. Coordinated FATCA compliance.
- Responsible for all back-office duties as it relates to trade settlement, stock loan, portfolio financing and reporting.
- Created PowerPoint presentation and respective tear sheets; edited quarterly investor letter, calculated and updated key financial ratios and performance metrics.
- Developed business plan for incremental asset growth

Tugar Capital Management, Dallas, TX (Team spun out of Arbitex Asset)

Convertible Arbitrage Trader/Chief Operations Officer

August 2004-February 2013

- Coordinated all asset raising and marketing efforts for the launch of a new product: hedged income tail risk fund
- Sought out strategic opportunities with asset managers in the local or regional area
- Initiated meetings/calls with seeders, fund to funds, and fund accelerators
- Responsible for maintaining all capital introduction relationships with local prime brokers
- A member of a convertible hedge fund start-up handling all functions as they relate to Trading, Operations and Compliance and corresponding reporting

Arbitex Asset Management, Dallas, TX

Convertible Arbitrage Trader

May 2003- August 2004

- Worked at a \$1.3 billion convertible arbitrage hedge fund trading convertible bonds, equity, options, futures, and credit default swaps
- Managed SMAs to run pari- passu to main fund to minimize dispersion
- Modeled convertible bonds to uncover the relative cheapness/richness of that bond in relation to other underlying assets.
- Actively traded options and underlying equity to minimize credit risk and to take advantage of volatility swings
- Looked at credit default swap instruments to hedge convertible bonds in place of OTM puts
- Acted as the point person for all prime brokerage relationships and reviewed all products and services including: negotiating term financing agreements, margin agreements, operational support, securities lending, and portfolio reporting, in particular, risk management reporting

Precept Capital Management, LLC, Dallas, TX

Head Trader

November 2001- December 2002

- Directed all trading activities for a \$350 million plus hedge fund with no specific sector emphasis. Actively trading and monitoring options to minimize risk exposure
- Advised senior portfolio managers on trading trends and market news
- Managed junior traders and operational support staff
- Initiated and expanded relationships with sales traders and electronic trading vendors
- Evaluating and managed all aspects of soft-dollar expensing.

Tina L. Hernandez

Avalon Global Asset Management, LLC, San Francisco, CA (Team spun-out of Montgomery Asset)

Senior Trader

January 2000- August 2001

- Handled all trading aspects for a \$120 million global hedge fund specializing in technology, consumer products, and healthcare sectors.
- In depth experience executing trades in U.S., Latin America, Europe and Emerging Europe markets
- Coordinated all efforts to create trading desk, including software applications and physical build out of desk
- Traded options for speculation and hedging strategies
- Managed and negotiated all soft-dollar commitments

Montgomery Asset Management, LLC, San Francisco, CA

Trader

January 1997 – January 2000

- Traded US equities for a \$13 billion emerging markets mutual fund company, with primary responsibility for trading IPOs and hedge fund products.
- Traded WRAP programs for high net worth accounts
- Created and managed IPO Calendar and interfaced with various syndicate desks
- Interfaced with multiple portfolio managers in various sector disciplines

Business Analyst

April 1996 – January 1997

- Analyzed and advised senior management on “special” projects for investment, trading, and operations department.
- Managed projects requiring coordination of Investment, Operations, and Compliance Departments
- Coordinated automation of Trading desk, Operations, and Compliance departments
- Acted as liaison between programmers and the investment community

Dean Witter InterCapital Inc. New York, NY (DWII merged with Morgan Stanley in Feb 1997)

System Analyst

May 1993– April 1996

EDUCATION

Cornell University, Ithaca, NY

Bachelor of Arts, Government

PROFESSIONAL AFFILIATIONS AND SKILLS

Texas Wall Street Women (Member) Chaired Education Committee; Chaired Volunteer Committee

Foundation for the Education for Woman (FEYW): Advisory Council Member

Texas Hedge Fund Association (Member)

Series 65 (Investment Advisor), Series 7 and 63

Extensive knowledge of Bloomberg, ECNs (equity, options, futures), Excel, PowerPoint and OMS

Fluent in Spanish