

# Tina L. Hernandez (Patterson)



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## PROFESSIONAL EXPERIENCE

### Sub Saharan Opportunity Fund, Dallas, TX

*Chief Investment Officer*

February 2017- Present

- Co-Founded private equity credit fund, Sub Saharan Opportunity Fund (SSO), that provides conscious capital to small and medium sized entrepreneurs in West Africa. Ghana is the initial country of entry
- Monitor all macro indicators (currencies exchange rates, interest rates, inflation rates, etc.) as well as newly instituted monetary and fiscal policies by central banks and governments
- Vet all companies that fall within SSO's investment parameters for initial fund
- Analyze financial statements and business plans of companies that are potential candidates for investment
- Review, value, and conduct research for assets being designated as collateral
- Underwrite debt obligations as basic as refinancing arrangements to mezzanine financing

### Cannae Capital Management, Dallas, TX

*Director of Operations and Investor Relations*

March 2014-February 2016

- Worked at a high yield/distressed assets fund incubated in a family office
- Coordinated with fund accountants and auditors to prepare NAVs and financials respectively. Worked on cost analysis models to manage expenses
- Acted as point person between lawyers and compliance consultants (Blue River). Created internal Compliance manual, and prepared Due Diligence Questionnaires. Coordinated FATCA compliance.
- Responsible for all back-office duties as it relates to trade settlement, stock loan, portfolio financing and reporting.
- Created PowerPoint presentation and respective tear sheets; edited quarterly investor letter, calculated and updated key financial ratios and performance metrics.
- Developed business plan for incremental asset growth

### Tugar Capital Management, Dallas, TX (Team spun out of Arbitex Asset)

*Convertible Arbitrage Trader/Chief Operations Officer*

August 2004-February 2013

- Coordinated all asset raising and marketing efforts for the launch of a new product: hedged income tail risk fund
- Sought out strategic opportunities with asset managers in the local or regional area
- Initiated meetings/calls with seeders, fund to funds, and fund accelerators
- Responsible for maintaining all capital introduction relationships with local prime brokers
- A member of a convertible hedge fund start-up handling all functions as they relate to Trading, Operations and Compliance and corresponding reporting

### Arbitex Asset Management, Dallas, TX

*Convertible Arbitrage Trader*

May 2003- August 2004

- Worked at a \$1.3 billion convertible arbitrage hedge fund trading convertible bonds, equity, options, futures, and credit default swaps
- Managed SMAs to run pari- passu to main fund to minimize dispersion
- Modeled convertible bonds to uncover the relative cheapness/richness of that bond in relation to other underlying assets.
- Actively traded options and underlying equity to minimize credit risk and to take advantage of volatility swings
- Looked at credit default swap instruments to hedge convertible bonds in place of OTM puts
- Acted as the point person for all prime brokerage relationships and reviewed all products and services including: negotiating term financing agreements, margin agreements, operational support, securities lending, and portfolio reporting, in particular, risk management reporting

### Precept Capital Management, LLC, Dallas, TX

*Head Trader*

November 2001- December 2002

- Directed all trading activities for a \$350 million plus hedge fund with no specific sector emphasis. Actively trading and monitoring options to minimize risk exposure
- Advised senior portfolio managers on trading trends and market news
- Managed junior traders and operational support staff
- Initiated and expanded relationships with sales traders and electronic trading vendors
- Evaluating and managed all aspects of soft-dollar expensing.

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### Avalon Global Asset Management, LLC, San Francisco, CA (Team spun-out of Montgomery Asset)

*Senior Trader*

**January 2000- August 2001**

- Handled all trading aspects for a \$120 million global hedge fund specializing in technology, consumer products, and healthcare sectors.
- In depth experience executing trades in U.S., Latin America, Europe and Emerging Europe markets
- Coordinated all efforts to create trading desk, including software applications and physical build out of desk
- Traded options for speculation and hedging strategies
- Managed and negotiated all soft-dollar commitments

### Montgomery Asset Management, LLC, San Francisco, CA

*Trader*

**January 1997 – January 2000**

- Traded US equities for a \$13 billion emerging markets mutual fund company, with primary responsibility for trading IPOs and hedge fund products.
- Traded WRAP programs for high net worth accounts
- Created and managed IPO Calendar and interfaced with various syndicate desks
- Interfaced with multiple portfolio managers in various sector disciplines

*Business Analyst*

**April 1996 – January 1997**

- Analyzed and advised senior management on “special” projects for investment, trading, and operations department.
- Managed projects requiring coordination of Investment, Operations, and Compliance Departments
- Coordinated automation of Trading desk, Operations, and Compliance departments
- Acted as liaison between programmers and the investment community

### Dean Witter InterCapital Inc. New York, NY (DWII merged with Morgan Stanley in Feb 1997)

*System Analyst*

**May 1993– April 1996**

## EDUCATION

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**Cornell University, Ithaca, NY**

Bachelor of Arts, Government

## PROFESSIONAL AFFILIATIONS AND SKILLS

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Texas Wall Street Women (Member) Chaired Education Committee; Chaired Volunteer Committee

Foundation for the Education for Woman (FEYW): Advisory Council Member

Texas Hedge Fund Association (Member)

Series 65 (Investment Advisor), Series 7 and 63 Expired in good standing. In the process of activating licenses.

Extensive knowledge of Bloomberg, ECNs (equity, options, futures), Excel, PowerPoint and OMS

Fluent in Spanish

August 25, 2017

To Whom It May Concern:

Please accept my application for consideration as a Non-Member Trustee to the Police and Fire Pension Board. I would be honored to represent pension members and I believe that my background, combined with my professional and personal experiences will allow me to be an asset to the board. I am confident that my experience and skill set enables me to understand the very complex issues and litigation that surround the Pension today.

With over 25 years in the financial industry, where I have worked in many diverse roles and capacities, I have gained a deep understanding of the financial markets. While I have worked at large asset management firms in both New York and San Francisco, most of my career has been with Hedge funds. In recent years, I have worked at hedge funds within the auspices of Family Offices. The culmination of my experiences has resulted in me co-founding a private equity credit fund that provides debt financing to small and medium sized enterprises in West Africa. Our fund (Sub Saharan Opportunity Fund) is a woman, minority owned enterprise that seeks to invest and effect change with conscious capital. In detailing my experience and skill set, I hope to satisfy the financial proficiency requirement.

My second qualification, and the more important aspect for me, is who I am. I am the wife of a Dallas firefighter. My husband, Jeff Patterson has been in the department for about 10 years. In 2014, he nearly lost his life in a house fire. My family was forever changed by the experience. During my ordeal, I had the rare opportunity to meet a very large cross-section of firefighters and police who "volunteered" to stand watch in the hospital, drove me and my children around, and donated hard-earned monies to essentially comfort my family. This incredible show of selflessness and commitment to the brotherhood, occurred not over several weeks but several months. The tireless support and generosity these men and women demonstrated to my family, as well as many other families, deserve proper recognition and proper representation. These are good people who work hard and deserve a proper retirement.

Lastly, I believe that a candidate should know the issues and how they will affect the pension members. Because of my husband's tragedy, I am well versed in benefits, policy, and the interaction of departments for Police and Fire. As it relates to a pension beneficiary, I am acutely aware of the decisions that will have to be made and the subsequent litigation that will follow.

In conclusion, as a financial professional, a pension beneficiary and a city of Dallas taxpayer, it has troubled me for many years how the pension was being run. I am also aware that the pension is in trouble in a way that will require a combination of serious business savvy and familiarity with the men across the table. I believe with my background and circumstances, I bring a unique perspective to the table.

I would like to thank you in advance for your consideration. If there is any additional information or recommendations you will require, please do not hesitate to notify me.

It truly would be an honor and a privilege to be a member of the Board. Thank you.

Sincerely,

Tina L Hernandez (Tina Patterson)